



**SunTx Capital Partners** is a private equity firm located in Dallas, Texas that invests in lower middle-market manufacturing, distribution and service companies. SunTx specializes in supporting talented management teams in industries where SunTx can apply its operational experience and financial expertise to build leading lower middle-market companies with operations typically located in the Sunbelt of the United States.

### STRATEGY

**SunTx Capital Partners** applies an integrated, disciplined, value-oriented approach to its portfolio investments:

**Proactive Transaction Sourcing and Screening** A network of strategic partners and transaction sources provides the firm early access to attractive portfolio investment opportunities. A rigorous screening process enables the firm to focus its resources on the most profitable investments.

**Active Participation in Portfolio Companies** From working with managers to develop strategic plans and design operating improvement tactics to serving on portfolio company boards of directors, SunTx's active role is focused on creating long-term value.

**Partnering with Proven Management Teams** Portfolio company managers' incentives are aligned with SunTx by investing "shoulder to shoulder." Managers also have the opportunity to earn equity options.

**Operational Focus for Value Creation** Creating competitive advantage through operational excellence is a primary driver of enterprise value. As such, SunTx's strategy focuses on increasing revenues and cash flow of portfolio companies.

### INVESTMENT CRITERIA

**SunTx Capital Partners** targets investments across a select set of attributes. Selectivity enables SunTx to bring to bear the full influence of its resources to build sustainable value in portfolio companies:

<b>Geography</b>	Companies with headquarters or significant operations in the Sunbelt. The firm selectively considers opportunities outside this region.
<b>Size</b>	Companies with Total Enterprise Values of \$50 to \$150 million. Companies of smaller size may be considered for platform add-on acquisitions.
<b>Industry</b>	Manufacturing, distribution and services.
<b>Company Profile</b>	<ul style="list-style-type: none"> <li>• A history of operating profitability or sound underlying business fundamentals.</li> <li>• Potential for building sustainable competitive advantage or significant relative marketshare.</li> <li>• A desire for strong financial sponsorship to address growth opportunities and changing industry dynamics.</li> </ul>
<b>Management</b>	Talented management teams seeking capital for consolidation opportunities, management buyouts, business growth, acquisitions or recapitalizations.

### TRANSACTION TYPE

**SunTx Capital Partners** has significant investment experience and transaction structuring expertise. The investment team has successfully structured and executed a broad array of transaction types. SunTx Capital Partners supports companies in their post-startup phases of growth and development including:

<b>Consolidations</b>	Equity commitments for existing businesses to increase revenues, increase market share and expand margins through acquisitions.
<b>Management Buyouts</b>	Equity capital to sponsor buyouts of existing businesses in partnership with management.
<b>Growth Equity</b>	Financing commitments to fund business growth such as new product lines or market entry.
<b>Recapitalizations and Buyouts</b>	Equity capital for corporate spin-offs or to facilitate owner liquidity.
<b>Family Generational Transition</b>	Equity capital to address generational transition for family-owned businesses.

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## Portfolio Companies



Construction Partners, Inc. is a leading infrastructure and road construction company in Florida and Alabama. The company, headquartered in Dothan, Alabama, manufactures and installs asphalt paving and provides ancillary services critical to road construction. The company operates 14 plant sites and produces over 2.3 million tons of asphalt for public and private road systems in Alabama, Florida, Georgia and North Carolina.



Interface Security Systems Holdings, Inc. is the 12th largest electronic security company in the U.S. It provides a first-to-market suite of services, including secure broadband connectivity, secure internet access, secure alarm monitoring, voice over internet protocol, remote managed video/access and real-time condition monitoring. The company serves over 85,000 accounts through 26 branch offices in the Mississippi Valley region, Texas and northern and southern California.



CBI Laboratories, Inc. develops and manufactures skin care products for spas, salons, dermatologists, marketing companies and specialty retailers. The company manufactures products for approximately 2,300 customers from a 100,000-square-foot FDA-certified facility located in Fort Worth, Texas. This state-of-the-art facility includes mixing kettles, high-speed tube filling lines, high-speed bottle and jar filling lines, a high-speed drink filling machine, custom and screen printing lines, and a high-capacity United States Pharmacopeia grade water system.



NationsBuilders Insurance Services, Inc. is a leading provider of insurance products and services to over 5,000 residential and 500 commercial contractors, subcontractors and specialty contractors across 50 states. The company also operates in niche specialty commercial areas of crane, rigging, heavy hauling, infrastructure and reconstruction work within the non-residential construction market. The company markets, underwrites and reinsures residential and specialty commercial insurance and manages captive insurance companies operating in both the contractors' liability and other insurance markets.



Founded in 1943 Huron, Inc. is a leading manufacturer of value-added precision components, primarily machined steel and aluminum products and tubular assemblies that are used in automotive engine, transmission, fuel, and climate control systems. The company is one of the largest independent producers of precision machined steel and aluminum products in the United States and has successfully leveraged its position to expand into the specialized tubular fabrication market.



Headquartered in Dallas, Texas, Base4 Group, Inc. is a consumer products company that specializes in sourcing, packaging and marketing high-quality, extreme-value, impulse merchandise in themed promotional displays and sales programs. The company selectively designs and sources product in-line programs for national and regional big box retailers, dollar stores and other retailers. Base4 possesses a strong portfolio of globally recognized licenses (Char-Broil, Marvel, Reynolds and Wink) that differentiate it from competitors and attract retailers.



Nouveau Eyewear, Inc. supplies fashion optical frames through international, national and regional eyewear retailers, mass merchants, wholesale optical laboratories, independent doctors of optometry, ophthalmologists and opticians. Since its founding in 1985, the company has gained recognition and awards from industry organizations and national retailers citing the company's outstanding product design, superior delivery and service performance, and unsurpassed marketing and merchandising support.



London Broadcasting Company, Inc. owns and operates 12 major affiliate television stations in small and mid-sized markets in Texas. The Company, headquartered in Dallas, Texas, plans to leverage its local market knowledge and broadcasting experience to acquire media properties and create a regionally-focused broadcasting group. In addition to operating local media affiliates, the company is an experienced, recognized producer of film and television content with an expertise in a wide array of genres, including music, motor sports and outdoor entertainment.



Carolina Beer & Beverage founded in 1997 is a manufacturer of, high-quality, functional beverages. Carolina has a reputation as a world-class manufacturer and distributor for numerous leading beverage brand companies, with an emphasis on specialty-sized cans, specialty plastic and glass bottles. Carolina's state-of-the-art facility in North Carolina includes the latest in high-speed can filling, batching, tunnel pasteurization and quality control processes.



Ranger Offshore, Inc. provides sub-sea marine construction services support for the offshore oil and gas energy industries primarily in the U.S. and in the Gulf of Mexico. Headquartered in Houston, Texas, Ranger supports field operations from its base in New Iberia, LA.



Veritex Holdings, Inc. operates as the bank holding company for Veritex Community Bank. Locally owned and managed, Veritex Community Bank is a full-service bank dedicated to providing extraordinary banking services to Dallas communities. Specializing in local business and personal accounts, the company conducts business from its banking centers in Lakewood, Garland and Park Cities.